

Andrew Woods

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RELEVANT EXPERIENCE

Dave Crooks for Congress, Washington, IN, February 2012 - November 2012

Finance Director

- Raised \$1,054,535 - meeting our Finance plan and out-raising the incumbent Congressman 2 quarters in a row resulting in the campaign being moved onto the DCCC's elite Red-to-Blue program.
- Built and pushed a team of 6, working together to plan and deliver over 45 fundraisers across the district, state and several in Washington, DC, including one with Leader Nancy Pelosi, raising a combined \$134,994.
- Researched and compiled targeted lists of donor prospects for 20+ hours of call time per week based on campaign giving history, background, connection to the candidate, personal contact and finance strategy.
- Working with our consultants and the DCCC, raised \$364,000 from Political Action Committees such as labor unions, non-labor and members through meetings, call time, targeted events and connections.

Pamela Danner for Delegate, McLean, VA, June 2011 - November 2011

Finance Director

- Raised \$424,879 from over 800 contributors through five to twenty hours of candidate call time per week.
- Planned and carried out fifteen fundraisers targeting specific groups of donors over a six month period, raising \$89,935.
- Managed our email solicitation program by collecting emails from supporters and drafting emails on a weekly and daily basis raising over \$30,000 over 4 months.

Senator Patty Murray, Washington, DC, December 2010 - June 2011

Legislative Intern

- Executed front office duties such as answering phones, greeting front office visitors, submitting flag requests, and providing Capitol tours with a focus on providing all round top quality constituent service.
- Drafted and edited constituent response letters for Legislative Aides on a weekly basis concerning health care, tax, labor, employment, foreign affairs, and education.
- Conducted legislative support on the Workforce Investment Act including researching and updating stakeholder contact lists, attending hearings, and preparing summaries for subcommittee staff.

EDUCATION

American University, School of Public Affairs, Washington, DC, May 2010

Bachelor of Arts Political Science and Economics

Honors: *Cum Laude*

University College of London, School of Political Studies, London, UK, Fall 2009

EXTRACURRICULAR ACTIVITIES

The "Green" Party - Mitochondrial Auction, Tacoma, WA, March 2012-May 2012

Fundraiser

- Assisted my sister-in-law in planning, promoting and raising money for her silent auction benefiting mitochondrial research resulting in us raising \$1,075.

RELEVANT SKILLS

Proficient in the use of social media tools including Facebook, Google Analytics, Twitter, as well as databases Intranet Quorum, NGP, and VoteBuilder. Elementary Spanish. Experience with HTML and JAVA Script.