Joshua Sulier

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## Experience

Bera For Congress, Sacramento CA

April 2012 - November 2012

o Finance Director

Oversaw campaign finance operation for one of the most expensive and high-profile congressional races of the 2012 cycle.

Raised over \$3.7 million for the Bera for Congress campaign account

- Raised an additional \$141k for a joint account with the California Democratic Party
- Implemented an aggressive online fundraising plan, increasing totals from an average of \$80k/quarter to over \$200k/quarter

Hired and trained a staff of 3 assistants and 3 interns - White July 2011 - March 201

- Boswell For Congress, Des Moines IA
  - Finance Director
    - Raised \$540,731 for the Boswell for Congress campaign account
    - Created call time program with 495 unique donors and \$120k targeted
    - Implemented direct mail program exceeding \$10k quarterly goal
    - Hired and trained staff of 1 finance assistant and 5 interns

Natalle Tennant for Governor, Charleston WV

March 2011 - May 2011

Deputy Finance Director

Built list of 273 people to over 3051 donors and 14,169 contacts in 74 days

Staffed 251.5 hours of call time, with 2232 calls made

Raised \$204,535 of \$404,098 total

January 2010 - November 2010

Ohio Democratic Party, Columbus OH

Finance Manager/PAC Coordinator

Managed and managed staff call time program for ODP Finance Department

Managed donor database in NGP

Wrote email blasts, direct mail solicits, and thank yous for the Party and other campaigns

Caurus Finance Director

Judicial Caucus Finance Director Finance Director to Chief Justice Eric Brown, and Appellate Judge Mary Jane Trapp

Created and executed 1.5 million dollar finance plans for both Supreme Court candidates

Staffed call time/made all financial asks as required by Judicial Code of Conduct

Planned, executed and staffed fundraising events

Created and managed donor database in NGP

Ensured compliance with Ohio campaign finance laws

Call Time Assistant, Fisher for Ohio

- Staffed call time with Lt. Gov. Lee Fisher
- Conducted donor research for finance call time
- Created call sheets and donor profiles in NGP
- New Jersey Third Legislative District, Pennsville NJ

August 2009 - November 2009

Deputy Field Director for Assemblypersons Burzichelli and Riley

Set up and staffed remote campaign office

- Hired and managed staff of 60 paid canvassers
- Oversaw minority outreach
- Cut and mapped walk lists, organized daily canvasses, entered all data in the voter file
- Wrote letters to the editor on behalf of the campaign
- Managed and updated website's media content and blog
- Served as campaign representative to local, regional, and online media

## Education

- Missouri State University, Springfield MO
  - Bachelor Of Science in Psychology
    - Missouri Bright Flight Scholar
    - Board of Governors Scholar

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