## Member Dues Overview

| Month/Year Overview | ORIGINAL GOAL | Projected GOAL | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | \$750,000.00 | \$758,133.63 | \$758,133.63 | \$2,005,187.00 | \$1,307,284.00 | \$1,040,000.00 | \$324,868.00 | \$850,000.00 | \$722,986.00 | \$608,043.00 |
| February | \$1,200,000.00 | \$704,105.63 | \$704,105.63 | \$615,213.00 | \$630,681.00 | \$786,272.00 | \$351,956.00 | \$381,000.00 | \$989,130.00 | \$130,000.00 |
| March | \$2,000,000.00 | \$1,693,282.63 | \$1,693,282.63 | \$1,681,963.00 | \$1,752,543.00 | \$1,753,301.00 | \$1,598,220.00 | \$3,728,845.00 | \$3,391,350.00 | \$3,658,280.00 |
| April | \$1,250,000.00 | \$542,293.63 | \$542,293.63 | \$625,976.00 | \$1,212,664.00 | \$472,080.00 | \$616,455.00 | \$672,996.00 | \$1,523,138.00 | \$353,100.00 |
| May | \$1,250,000.00 | \$990,005.00 | \$990,005.00 | \$658,826.63 | \$1,102,353.00 | \$540,083.00 | \$812,146.00 | \$987,051.00 | \$1,948,647.00 | \$1,170,998.00 |
| June | \$2,300,000.00 | \$2,205,982.63 | \$2,205,982.63 | \$1,757,976.00 | \$1,806,479.00 | \$1,297,598.00 | \$3,081,098.00 | \$2,163,190.00 | \$3,980,250.00 | \$3,273,137.00 |
| July | \$1,600,000.00 | \$1,163,099.63 | \$1,163,099.63 | \$622,801.00 | \$981,574.00 | \$385,605.00 | \$1,188,091.00 | \$1,025,682.00 | \$2,315,714.00 | \$1,020,080.00 |
| August | \$900,000.00 | \$810,044.63 | \$810,044.63 | \$301,226.63 | \$879,303.00 | \$123,919.00 | \$1,395,610.00 | \$965,296.00 | \$1,296,500.00 | \$274,940.00 |
| September | \$2,600,000.00 | \$2,736,823.63 | \$2,736,823.63 | \$1,761,430.63 | \$2,634,086.00 | \$1,307,339.00 | \$4,152,265.00 | \$2,406,059.00 | \$3,080,227.00 | \$3,018,999.00 |
| October | \$3,200,000.00 | \$3,758,067.40 | \$3,758,067.40 | \$422,595.63 | \$2,835,081.00 | \$304,336.00 | \$4,985,363.00 | \$667,321.00 | \$5,996,745.00 | \$975,735.00 |
| November | \$750,000.00 | \$350,000.00 | \$246,601.84 | \$623,759.63 | \$660,832.00 | \$789,176.00 | \$415,500.00 | \$1,005,344.00 | \$251,000.00 | \$677,958.00 |
| December | \$500,000.00 | \$175,000.00 | \$25,000.00 | \$1,346,134.21 | \$135,000.00 | \$1,471,817.00 | \$343,500.00 | \$1,052,811.00 | \$950,500.00 | \$3,224,324.00 |
| YEARLY TOTAL | \$18,300,000.00 | \$15,886,838.44 | \$15,633,440.28 | \$12,423,089.36 | \$15,937,880.00 | \$10,271,526.00 | \$19,265,072.00 | \$15,905,595.00 | \$26,446,187.00 | \$18,385,594.00 |
| Quarter Overview | Original | Projected | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |
| 1st QTR | \$3,950,000.00 | \$3,155,521.89 | \$3,155,521.89 | \$4,302,363.00 | \$3,690,508.00 | \$3,579,573.00 | \$2,275,044.00 | \$4,959,845.00 | \$5,103,466.00 | \$4,396,323.00 |
| 2nd QTR | \$4,800,000.00 | \$3,738,281.26 | \$3,738,281.26 | \$3,042,778.63 | \$4,121,496.00 | \$2,309,761.00 | \$4,509,699.00 | \$3,823,237.00 | \$7,452,035.00 | \$4,797,235.00 |
| 3rd QTR | \$5,100,000.00 | \$4,709,967.89 | \$4,709,967.89 | \$2,685,458.26 | \$4,494,963.00 | \$1,816,863.00 | \$6,735,966.00 | \$4,397,037.00 | \$6,692,441.00 | \$4,314,019.00 |
| 4th QTR | \$4,450,000.00 | \$4,283,067.40 |  | \$2,392,489.47 | \$3,630,913.00 | \$2,565,329.00 | \$5,744,363.00 | \$2,725,476.00 | \$7,198,245.00 | \$4,878,017.00 |


| Cycle Overview |  |
| :--- | ---: |
| Original Cycle Goal |  |
| Projected Cycle Goal | $\mathbf{\$ 3 0 , 2 5 0 , 0 0 0 . 0 0}$ |
|  | $\$ 28,309,927.80$ |
| 2012 Cycle Total | $\$ 28,056,529.64$ |
| 2010 Cycle | $\$ 26,209,406.00$ |
| 2008 Cycle | $\$ 35,170,667.00$ |

